

Sept 28, 2015

To Whom It May Concern:

Fred and I wholeheartedly recommend Real Estate Agent Kathy Stewart to future clients. Throughout our negotiations to sell our cottage, Kathy was fully aware of market values of properties in and around the Fenelon Falls area and determined to get us the best price possible.

Kathy's background of almost 20 years as a Real Estate agent, following a career in banking gives her an accurate knowledge in arranging, a purchaser's mortgage or any other arrangements regarding money.

We chose Kathy Stewart as our agent because she knows how to listen. We knew from her reputation in the area, that she does not pressure her clients. She is most respectful of their wishes, while at the same time, making us all aware of any problems that need to be discussed or led into a satisfactory compromise.

At our first consultation with Kathy, we had decided not to list our property until August of the following year. However, in showing another property (not ours) that Christmas, Kathy enclosed a letter from a client of hers, who had asked to see ours. To our surprise, we had an very generous offer on the table with a clause that we could rent our cottage back from this purchaser and consequently have our summer free of stress. But we were not ready and didn't accept.

We sold our cottage for more money than that original offer because of Kathy's knowledge of the market and what we could expect. We were both delighted with how fully Kathy communicated with us throughout, and how hard she worked on our behalf. She is an expert on communicating well, with her clients. We also appreciated very much her positive outlook and knowledge of how to solve, any problems that arose.

We certainly recommend and endorse Kathy Stewart as an expert Real Estate Agent.

Sincerely,



Fred and Nancy Kasper, 101-15 Vicora Linkway, Toronto M3C 1A7

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